26/04/2024 - ISSUE # 169

**CJC Exchange** is a weekly newsletter from **Campbell Johnston Clark**, incorporating with kind permission from **Gibson Shipbrokers** the most recent issue of the Gibson Sale & Purchase Market Report. A blend of market intelligence and relevant industry news, CJC Exchange is distributed free of charge to parties on the CJC mailing list who have given permissions to receive S&P updates from CJC. CJC Exchange is available to new subscribers <a href="here">here</a>.

#### In this issue:

#### **Gibson Sale & Purchase Market Report**

Tankers – Blurred Lines | Dry Cargo – Dry Drive | Recycling – Forward Motion | Newbuilding – Factors Reconcile? | Sale & Purchase Market Report

#### **CJC Market News**

Concerns Rise Over Russian Tanker Espionage in Baltic Waters | Norwegian Cruise Line and Fincantieri Celebrate Milestone

# Gibson Sale & Purchase Market Report



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#### **Tankers – Blurred Lines**

VLCC attention has been recently lavished on the Korea Line modern quartet and DSME tender resales testing the mettle of the market, while vintage values have often been missing the mark on price. However, the reported sale of scrubber fitted "PHOEBE" (311,110 dwt built 2005 Mitsui, Japan) at US\$ 40 m to undisclosed buyers offers a bit of a fillip to owners with a more robust price than the low US\$ 30s m logged on March sales of the year older but scrubber fitted "ACHELOUS" (299,868 dwt / built 2004 IHI, Japan) and "C. VISION" (314,000 dwt / built 2004 Samsung, S.Korea), admittedly both facing Special Surveys within 3-6 months at point of sale. The same age game is being played out a VLCC parity prices in the Suezmax segment with the "EURONIKE" (164,565 dwt / built 2005 Hyundai, S.Korea) being freshly rumoured sold at US\$ 40.5 m and the just renamed "AEGEAN ANGEL" (159,092 dwt / built 2004 Hyundai, S.Korea) at US\$ 30.5 m, the latter factoring in a smaller cubic capacity and SS due in July.

Meanwhile, as alluded to last week, strong interest in the Aframax sector has now seen a small flurry of fifteen-year-old sales, namely the scrubber "AMAX ARROW" (115,655 dwt / built 2009 Samsung) sold for US\$ 43.5 m and sale of sister ships "GSTAAD GRACE II" and "AFRAGOLD" (113,000 dwt / built 2009 New Times, China) for US\$ 42 and 41 m respectively, reflecting SS passed and due within the price differential. However, more interesting to note is, taking the scrubber out of the equation on the "AMAX ARROW", how closely the Chinese units match up to the Korean-built tanker on price.

## **Dry Cargo - Dry Drive**

Despite the BDI showing some weakness of late, this has not deterred buyers and consequently prices. This aggressive buying continues to push benchmarks to new highs and it is evident that many owners of older tonnage understandably find it hard to resist the levels on offer. Some of the firming just shows a tick along in increase, for instance, the Japanese controlled capesize bulker the "**FRONTIER UNITY**"

(181,415 dwt / built 2012 Koyo, Japan) is being reported sold at US\$ 35 m, which is the same level achieved by the same aged sister "**ORANGE TIARA**" in March except the former vessel is scrubber fitted hence illustrating the rise. Contrastingly, the scrubber-fitted Ultramax "**AUGUST OLDENDORFF**" (61,090 dwt / built 2015 JMU, Japan) appears to have attained a substantial improvement over recent sales with a reported price of US\$ 32 m, a massive jump for a 9-year-old unit.

Supramax sales are plentiful, showing there is an abundance of interest from buyers in this sector and even older units are pushing the envelope as shown by the sale of "**OCEAN GLORY**" (56,039 dwt / 2006 Misui, Japan) in the US\$ low 13's m, which can be considered very firm for a vessel of this age.

## **Recycling – Forward Motion**

Markets in Alang and Bangladesh have been showing good signs of strength with local steel markets rising each day over the past week. Whilst there are still not many ships available in the Recycling market, the rise in scrap prices gives cash buyers a ray of hope that owners with older tonnage may start to consider recycling.

The Letter of Credit debacle in Bangladesh is slowly starting to ease with banks accepting them with less delay and cash buyers in Bangladesh have recently acquired a few ships at very strong numbers. In India, election activities are well underway with results due on 4 June, and with many infrastructure projects lined up by the Government, there is a feeling that steel demand should be set to rise in the second half of the year. Meanwhile, Pakistan continues to remain in doldrums while the country is still recovering from economic issues.

## **Newbuilding – Factors Reconcile?**

Product tanker newbuilding activity continues and remains the core area of newbuilding focus amongst the tanker ship types. Further MRs have been contracted in relatively new yards in China but also we understand 3 x MR and 3 x LR2 are at the LOI stage in Hyundai Vietnam with a Korean owner with deliveries well into 2028. The VLCC situation at the major yards remains unchanged (slots still available) but this contrasts with the high buying demand for modern second-hand still. With these "early" deliveries available and the coming Posidonia, it will be interesting to watch all these factors reconcile and if VLCC's newbuilding demand will indeed pick up. Elsewhere main engine availability in Chinese yards continues to remain under pressure. This is a clear marker for the direction of newbuilding price we feel and points towards current levels being maintained.

### **Gibson Sale & Purchase Market Report**

#### **S&P SALES**

Vessel Name	DWT	Built	Yard	Buyers	Price (\$/m)	Notes
			BULKERS			
FRONTIER UNITY	181,415	2012	Koyo (Japan)	Costamare	35.00	SS due 12/25. BWTS. Scrubber.
STAR PAOLA	115,259	2011	New Times (China)	Greek buyer	23.50	DD due 4/24. Scrubber.
LOWLANDS SAGE	82,577	2021	Tsuneishi (Japan)	Undisclosed	xs 39	DD due 11/24. Inc TC to Cargill @ \$16k pd to 1Q'25.
FEDERAL ISLAND	63,452	2017	Tadotsu (Japan)	Ince Shipping Group	32.60	DD due 2/25. BWTS.

ULTRA ROCANVILLE	61,683	2012	Oshima (Japan)	European buyer	23.30	DD due 6/25. BWTS.
AUGUST OLDENDORFF	61,090	2015	JMU (Japan)	Undisclosed	32.00	SS due 1/25. BWTS. Scrubber.
ARCHAGELOS MICHAEL	58,015	2010	Yangzhou Dayang (China)	Italian buyer	13.80	SS due 6/25. BWTS.
FU QUAN S' + YI LONG S' + WU GUI S' + SHOU CHEN SHAN	56,625	all 2013	CIC Jiangsu (China)	Undisclosed	15 each	SS psd 4+10+11+11/23
TAI PING SHAN	56,607	2011	CIC Jiangsu (China)	Undisclosed	13.00	DD due 8/24. BWTS.
DAYANG ORIENT	56,380	2011	Jiangdong (China)	Undisclosed	12.66 (A)	Auction sale. DD due 12/24.
OCEAN GLORY	56,039	2006	Mitsui (Japan)	Undisclosed	low 13	SS due 9/25.
ECOOCEAN	55,636	2011	Mitsui (Japan)	Graham Shipping	18.20	SS due 3/26. BWTS.
SONYA BLADE	52,428	2001	Tsuneishi (Japan)	Undisclosed	8.30	DD due 8/24. BWTS.
VALOVINE	52,000	2016	Uljanik (Croatia)	TST Group	17.00	DD due 9/24. BWTS. Inc. TC to Cargill.
TAIKOO BRILLIANCE	37,786	2015	Imabari (Japan)	Undisclosed	20.80	SS due 4/25. BWTS. Logs.
CARLOTA BOLTEN	37,489	2015	Yangzhou Guoyu (China)	Greek buyer	18.80	Boxed. SS due 1/25. BWTS. Tier II.
ATLANTIC LAUREL	33,271	2012	Hakodate (Japan)	Greek buyer	low-mid 15.5	DD due 7/25. BWTS.
GRACEFUL GERTRUDE	33,225	2008	Shin Kochi (Japan)	Undisclosed	12.30	OHBC. SS psd 7/23. BWTS.
			TANIZEDO			
			TANKERS			
PHOEBE	311,110	2005	Mitsui (Japan)	Undisclosed	40.00	SS due 5/25. Scrubber.
PHOEBE EURONIKE	311,110 164,565	2005	Mitsui	Undisclosed Undisclosed	40.00 40.50	Scrubber. SS due 9/25. Ice 1C. BWTS.
	·		Mitsui (Japan) Hyundai Ulsan			Scrubber. SS due 9/25. Ice
EURONIKE	164,565	2005	Mitsui (Japan) Hyundai Ulsan (Korea) Hyundai Ulsan (Korea) Samsung (Korea)	Undisclosed  Maxcon Marine	40.50	Scrubber.  SS due 9/25. Ice 1C. BWTS.  SS + BWTS due 7/24. Cap 1. Already renamed. SS due 11/24. BWTS. Scrubber.
EURONIKE AEGEAN ANGEL	164,565 159,092	2005	Mitsui (Japan) Hyundai Ulsan (Korea) Hyundai Ulsan (Korea) Samsung (Korea) New Times (China)	Undisclosed  Maxcon Marine Services	40.50	Scrubber.  SS due 9/25. Ice 1C. BWTS.  SS + BWTS due 7/24. Cap 1. Already renamed. SS due 11/24. BWTS. Scrubber. SS psd 4/24. BWTS.
EURONIKE  AEGEAN ANGEL  AMAX ARROW	164,565 159,092 115,655	2005 2004 2009	Mitsui (Japan) Hyundai Ulsan (Korea) Hyundai Ulsan (Korea) Samsung (Korea) New Times	Undisclosed  Maxcon Marine Services  Chinese buyer	40.50 30.50 43.50	Scrubber.  SS due 9/25. Ice 1C. BWTS.  SS + BWTS due 7/24. Cap 1. Already renamed. SS due 11/24. BWTS. Scrubber. SS psd 4/24. BWTS. SS due 11/24. BWTS.
EURONIKE  AEGEAN ANGEL  AMAX ARROW  GSTAAD GRACE II	164,565 159,092 115,655 113,021	2005 2004 2009 2009	Mitsui (Japan) Hyundai Ulsan (Korea) Hyundai Ulsan (Korea) Samsung (Korea) New Times (China) New Times	Undisclosed  Maxcon Marine Services  Chinese buyer  Chinese buyer	40.50 30.50 43.50 42.00	Scrubber.  SS due 9/25. Ice 1C. BWTS.  SS + BWTS due 7/24. Cap 1. Already renamed. SS due 11/24. BWTS. Scrubber. SS psd 4/24. BWTS. SS due 11/24.
EURONIKE  AEGEAN ANGEL  AMAX ARROW  GSTAAD GRACE II  AFRAGOLD  ALPINE	164,565 159,092 115,655 113,021 112,871	2005 2004 2009 2009 2009	Mitsui (Japan) Hyundai Ulsan (Korea) Hyundai Ulsan (Korea) Samsung (Korea) New Times (China) New Times (China) Sungdong (Korea) SPP Tonyeong (Korea)	Undisclosed  Maxcon Marine Services  Chinese buyer  Chinese buyer  Chinese buyer	40.50 30.50 43.50 42.00 41.00	Scrubber.  SS due 9/25. Ice 1C. BWTS.  SS + BWTS due 7/24. Cap 1. Already renamed. SS due 11/24. BWTS. Scrubber. SS psd 4/24. BWTS. SS due 11/24. BWTS. Pump-room. DD due 8/26. BWTS. Already renamed.  Deepwell. DD due 5/25.
EURONIKE  AEGEAN ANGEL  AMAX ARROW  GSTAAD GRACE II  AFRAGOLD  ALPINE PERSEFONE	164,565 159,092 115,655 113,021 112,871 74,269	2005 2004 2009 2009 2009 2008	Mitsui (Japan) Hyundai Ulsan (Korea) Hyundai Ulsan (Korea) Samsung (Korea) New Times (China) New Times (China) Sungdong (Korea) Sungdong (Korea) SPP Tonyeong (Korea) Onomichi (Japan)	Undisclosed  Maxcon Marine Services  Chinese buyer Chinese buyer Chinese buyer Greek buyer	40.50 30.50 43.50 42.00 41.00 29.00	Scrubber.  SS due 9/25. Ice 1C. BWTS.  SS + BWTS due 7/24. Cap 1. Already renamed. SS due 11/24. BWTS. Scrubber. SS psd 4/24. BWTS. SS due 11/24. BWTS. Pump-room. DD due 8/26. BWTS. Already renamed. Deepwell. DD
EURONIKE  AEGEAN ANGEL  AMAX ARROW  GSTAAD GRACE II  AFRAGOLD  ALPINE PERSEFONE  ARIES PEARL	164,565 159,092 115,655 113,021 112,871 74,269 50,605	2005 2004 2009 2009 2009 2008 2007	Mitsui (Japan) Hyundai Ulsan (Korea) Hyundai Ulsan (Korea) Samsung (Korea) New Times (China) New Times (China) Sungdong (Korea) Spp Tonyeong (Korea) Onomichi	Undisclosed  Maxcon Marine Services  Chinese buyer  Chinese buyer  Chinese buyer  Greek buyer  Chinese buyer	40.50 30.50 43.50 42.00 41.00 29.00	Scrubber.  SS due 9/25. Ice 1C. BWTS.  SS + BWTS due 7/24. Cap 1. Already renamed. SS due 11/24. BWTS. Scrubber. SS psd 4/24. BWTS. SS due 11/24. BWTS. Pump-room. DD due 8/26. BWTS. Already renamed.  Deepwell. DD due 5/25. Pump-room. DD
EURONIKE  AEGEAN ANGEL  AMAX ARROW  GSTAAD GRACE II  AFRAGOLD  ALPINE PERSEFONE  ARIES PEARL  DAI MINH	164,565 159,092 115,655 113,021 112,871 74,269 50,605 47,148	2005 2004 2009 2009 2009 2008 2007 2004	Mitsui (Japan) Hyundai Ulsan (Korea) Hyundai Ulsan (Korea) Samsung (Korea) New Times (China) New Times (China) Sungdong (Korea) Sungdong (Korea) Onomichi (Japan) Naikai Setoda	Undisclosed  Maxcon Marine Services  Chinese buyer  Chinese buyer  Chinese buyer  Greek buyer  Chinese buyer  Undisclosed	40.50 30.50 43.50 42.00 41.00 29.00 22.50 high 15	Scrubber.  SS due 9/25. Ice 1C. BWTS.  SS + BWTS due 7/24. Cap 1.  Already renamed. SS due 11/24. BWTS. Scrubber. SS psd 4/24. BWTS. SS due 11/24. BWTS. Pump-room. DD due 8/26. BWTS. Already renamed.  Deepwell. DD due 5/25.  Pump-room. DD due 2/25. BWTS. Pump-room. SS

GOLD TRADER II + GOLD TRADER III	33,242	2022+202 3	Nantong Xiangyu (China)	SFL Corporation	114 en bloc	Stainless Steel. LNG dual-fuel. Against 8+ yrs TC to Stolt.
CHEM JUPITER	19,814	2008	Kitanihon (Japan)	Undisclosed	19.50	Stainless Steel. SS psd 2/24. BWTS.
BESIKTAS ICELAND	11,283	2006	Torlak (Turkey)	Undisclosed	10.80	Ice 1A. Epoxy. 6 grades. DD due 3/25. Already renamed.
		CONTAINER	S / RO-RO / F	REEFER / PCC		
SHANGHAI WAIGAOQIAO H1353	80,000	2026	SWS (China)	Interasia Lines	-	7,000 TEU. Gearless. Tier III.
XIN XIN TIAN 1	37,786	2006	Aker Mtw (Germany)	Indian buyer	14.00	2,742 TEU. Geared. SS due 3/26. FS Ice II.
		GAS (LN	IG / LPG / LA	G / CO2)		
SINGAPORE ENERGY	75,074	2003	Samsung (Korea)	Middle Eastern buyer	43.00	135,521 cbm. Steam turbine. Membrane. SS psd 12/23.
SERJEANT	54,516	2015	Hyundai Ulsan (Korea)	Navigare	low 80s	84,123 cbm. Fully ref. SS due 9/25. BWTS. Dely 1q25. 5 trs TC to Shell.
EMILY KOSAN	3,774	2012	Yangzhou Kejin (China)	Far Eastern buyer	-	3,604 cbm. Press'd. DD due 5/25.

#### **NEWBUILDING ORDERS**

Ordering Client	Vessel Type	Size / No. of units	Shipyard (Country)	Delivery	Price (\$m)	Notes
			BULKERS			
Laskaridis Maritime	Kamsarmax	82,000 dwt x 2	Penglai Jinglu (China)	2026	-	-
Laskaridis Maritime	Kamsarmax	82,000 dwt x 4	Hengli Heavy (China)	2026	-	Scrubber.
NNC	Kamsarmax	82,000 dwt x 2	Jiangsu Hantong (China)	2026	-	-
Belships (via Japanese leasing)	Ultramax	64,000 dwt x 2	TBN (Japan)	2028	-	-
Wah Kwong	Ultramax	63,500 dwt x 2	New Dayang (China)	2027	34-35	-
Athenian Shipping	Handysize (Open hatch)	41,000 dwt x 2+1	Huanghai (China)	2026	31.00	-
		GAS (LN	G / LPG / LAG	G / CO2)		
Avenir LNG	LNG Bunkering	20,000 cbm x 2	Nantong CIMC Sinopacific (China)	2026-2027	-	-
			TANKERS			
Mercuria Energy Trading	VLCC	300,000 dwt x 1	SWS (China)	2027	120.00	Conventional fuel.
China Shipbuilding Consulting Co (CSCC)	VLCC	300,000 dwt x 1	SWS (China)	2027	120.00	Conventional fuel. Against long TC to Mercuria.



Eastern Pacific Shipping	MR	50,000 dwt x 4+2+2	Fujian Mawei (China)	2026-2027	46.50	Conventional fuel. Ordered 2/24.		
Junzheng Group	Chemicals	25,000 dwt x 5+5	CMJL Yangzhou (China)	2026-2028	44.20	Stainless Steel. 22 tanks.		
MH Simonsen	Chemicals	6,800 dwt x 8	New Jiangzhou (China)	ТВА	-	Stainless Steel. Hybrid-electric methanol dual- fuel.		
CONTAINERS / RO-RO / REEFER / PCC								
Imoto Lines	Containershi p	200 TEU x 1	Miura (Japan)	2027	-	Battery power + diesel generator. Domestic trade.		

**Recycling Prices (US\$/LWT)** 

	Bangladesh	Pakistan	India	Turkey
Tankers / Cont / Ro-Ro / Capes / PCC / LPG / LNG	555 - 575	550 - 560	530 - 540	350 - 360
Bulkers / Tween / General Cargo	530 - 545	520 - 540	510 - 520	330 - 340

Historical

each type.

Newbuild and Secon (\$ million)	nd Hand Benchn	Average Values (\$ million)			
Vessel Type	New Building	5 Year Old Vessel (Built 2017)	10 Year Old Vessel (Built 2012)	10 Year Old Vessel~ (10 Years Average)	% Differenc e Present Vs Historical
Tankers					
VLCC	130	114	85	51.3	65.70%
Suezmax	88	84	70	36.9	89.70%
Aframax	73	72.5	58	29.2	98.60%
MR	50	46	38	20.4	86.30%
Bulkers					
Capesize	69^	63	44	24.8	77.80%
Kamsarmax	37^	37	29.5	17.1	72.50%
Ultramax / Supramax	34.5^	34.75	28	14.5	93.10%
Handysize	30^	28	19	11.9	59.10%
^ = Chinese price (otl	~ = Basis standard contemporaneou s DWT/spec for				

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country of build)

## **CJC Market News**



Campbell Johnston Clark (CJC) is a medium-sized international law firm advising on all aspects of the shipping sector, from ship finance to dry shipping and comprehensive casualty handling, and all that happens in between. Today, we have offices in London, Newcastle, Singapore and Miami.

## **Concerns Rise Over Russian Tanker Espionage in Baltic Waters**



The head of the Swedish Navy suspects that Russia might be utilising its "shadow fleet" tankers for espionage on Baltic Sea neighbours.

Rear Adm. Ewa Skoog Haslum highlights instances where certain Russia-linked tankers in the Baltic were discovered carrying unconventional antennas and masts, not typical for merchant ships. Such fittings align with Moscow's known practice of hybrid operations, combining espionage and disruption. Reports state that the evidence suggests these vessels are equipped to pick up signals intelligence from neighbouring countries.

The "shadow fleet" comprises tankers serving Russian oil exporters, sidestepping the G7 price cap on per-barrel prices by reflagging in low-enforcement registries, acquiring dubious insurance coverage, and often concealing cargo movements by disabling AIS and conducting ship-to-ship (STS) transfers. These older vessels, with uncertain insurance, draw scrutiny from coastal states due to spill risks which are now reportedly exacerbated by espionage concerns.

Haslum emphasises the multifaceted nature of these activities, posing both security and environmental threats amid sanctions against Russia. She has long cautioned about Russian activities in the Baltic, describing the security situation as "intense and very fragile." These escalating problems, as noted by Haslum, underscores the evolving challenges posed by Russian activities in the region, with implications for security, environmental safety and maritime navigation.

## **Norwegian Cruise Line and Fincantieri Celebrate Milestone**





Norwegian Cruise Line (NCL) and Fincantieri celebrate a significant milestone with the "Norwegian Aqua". At Fincantieri's shipyard in Marghera (Venice), Italy, Norwegian Aqua, the first vessel of the expanded Prima Plus Class, was floated out. This event marks a major construction achievement and the inaugural contact of Norwegian Aqua with water.

The float out of Norwegian Aqua signifies the completion of external work in preparation for its April 2025 debut. To mark this occasion, two ceremonial coins, a tradition symbolising an offering to ancient sea gods for good luck and safe voyages,

were welded into the ship. The ceremony also included a blessing by a local chaplain and the breaking of champagne across the ship's hull in celebration.

David J. Herrera, President of Norwegian Cruise Line, expressed excitement, saying, "We are excited to celebrate another milestone with our partners at Fincantieri, who are integral to the Prima Class journey and supporting us in evolving the amazing experience we design and deliver for our guests. Building upon the guest-favorite features of the award-winning vessels of this class, the 10% increase in space provides us with more flexibility to deliver more offerings and more beautifully designed venues for our guests to relax and explore on board Norwegian Aqua."

Norwegian Aqua boasts a gross tonnage of 156,300 and a length of 1,056 feet, making it 10% larger than the initial two Prima Class vessels, also built by Fincantieri. The ship will feature innovative offerings such as the world's first hybrid rollercoaster and waterslide, the Aqua Slidecoaster.

Luigi Matarazzo, General Manager of Fincantieri's Merchant Ships Division, shared, "We are excited to mark this significant moment with Norwegian Cruise Line as we witness the float out of Norwegian Aqua, which represents a new chapter in our long-lasting partnership. We are proud to be part of this transformative journey in which innovation, a cornerstone of our industrial plan, is one of our key points, as we strive to push boundaries and elevate industry standards."

Construction on Norwegian Aqua will continue until its debut in April 2025 when it will embark on sevenday Caribbean itineraries from Port Canaveral, Fla., visiting Puerto Plata, Dominican Republic; Tortola, British Virgin Islands; St. Thomas, U.S. Virgin Islands; and NCL's private island, Great Stirrup Cay in the Bahamas. Following its Caribbean season, Norwegian Aqua will offer voyages to Bermuda from New York City and Eastern Caribbean itineraries from Miami, starting from August 2025 through April 2026.

The full press release can be read here.

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