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**CJC Exchange** is a weekly newsletter from **Campbell Johnston Clark**, incorporating with kind permission from **Gibson Shipbrokers** the most recent issue of the Gibson Sale & Purchase Market Report. A blend of market intelligence and relevant industry news, CJC Exchange is distributed free of charge to parties on the CJC mailing list who have given permissions to receive S&P updates from CJC. CJC Exchange is available to new subscribers <a href="here">here</a>.

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# Gibson Sale & Purchase Market Report



With over 125 years of expertise Gibson Shipbrokers is a leading provider of Sale & Purchase, Newbuildings, Recycling and Ship Valuation services. +44(0) 20 7667 1000 - sap@eagibson.co.uk - www.gibsons.co.uk

#### Tankers – The Rorschach Test

Looking at the VLCC sales market this week is a picture of ambiguity. On the one hand DHT has paid a seemingly low price for a scrubber fitted 5-year-old VLCC and on the other, a 2005 built VLCC without BWTS is pushing new boundaries.

The **'MARIA P LEMOS"** (318,198 dwt/built 2018 Hyundai, Korea) is understood to be the unnamed VLCC acquired by DHT for US\$ 94.5 m, a price well below the US\$ 100 m benchmark most brokers view a non-scrubber fitted VLCC to be worth. Even with a forward delivery of 3Q/2023 and special survey due, the deal presents a bit of a market conundrum. Conversely, the sale of the eighteen-year-old **'YIO"** (302,481 dwt/built 2005 Mitsubishi, Japan) at a reported US\$ 54 m, with dry-docking and BWTS due in November, is a clear uptick on recent sales of the scrubber fitted **'BALTIC SUNRISE"** (309,373 dwt/built 2005 Hyundia, Korea) earlier in May at US\$ 51.5 mill with dry-docking due in December, or indeed the BWTS fitted **'YUFUSAN"** (311,389 dwt/built 2005 Mitsui) sold in March for US\$ 52 m with dry-docking also due in December.

In the context of this seemingly firmer pricing at the teenage end of the market we note that the **'GOOD NEWS"** (319,430 dwt/built 2002 Samho, Korea), widely reported sold at US\$ 43 m, has been remarketed for sale this week. Accordingly, it will be interesting to see if a higher price may subsequently be achieved, although with VLCC earnings at a fraction of Suezmax and Aframax equivalents it is hard to see a clear underlying logic and interpretation is in the eye of the beholder.

## **Dry Cargo – Freight Frustration**

As we have alluded to in recent reports the continuing fall in the freight market has in some respects stymied the volume of sales over the last few weeks. The challenge faced by buyers, given this rate depreciation has had very little or no affect on prices, is when to move. There seems little incentive to buy now with the potential of taking delivery in a soft freight environment, so many may feel it would

treasure" (55,888 dwt/built 2014 Mitsui, Japan) is negotiating in the US\$ high 22s, which is impressive given the year younger and superior spec "IVS PINEHURST" (57,811 dwt/built 2015 Tsuneishi Cebu, Philippines) was sold in March for US\$ 23.25 m. One explanation for this firming in values is there is very little tonnage of this vintage available in the open market and owners who have reaped the rewards of selling off their old tonnage at good prices are struggling to find suitable aged vessels as replacements.

## Recycling – Fair Weather Sailing (for now)

Prices for ship recycling currently remain stable despite monsoon dark clouds gathering on the horizon, given that markets historically show weakening during the monsoon months.

A stronger-than-expected fourth quarter lifted India's growth to 7.2% in FY23, exceeding the 7% cited in the second advance estimates released in February, underscoring the country's economic resilience in the face of multiple challenges. With infrastructure development on the rise in India there is a confidence that steel demand shall remain very healthy, with breakers in Alang still preferring Green Recycling tonnage over regular ships.

The Bangladesh economy is not in the best shape as the foreign currency reserves continue to drop. There has been a slight drop in local steel demand but the appetite amongst ship breakers remains high as they continue to pay top dollar. Meanwhile in Pakistan, with the country in ongoing turmoil for several months now, the ship recycling market in Gadani remains closed.

## Gibson Sale & Purchase Market Report

#### **S&P SALES**

Vessel Name	DWT	Built	Yard	Buyers	Price (\$/m)	Notes
			BULKERS			
GREAT VENTURE	61,056	2019	DACKS (CHN)	Undisclosed	30.03*	*Auction sale. SS due 9/24. BWTS.
2 X JIANGMEN NANYANG RESALES	40,500	both 2023	Jiangmen Nanyang (CHN)	Undisclosed	32 each	Tier III. BWTS. Dely 3+4Q.
SUPER EMMA	37,277	2008	Saiki (JPN)	Undisclosed	xs 14	Open hatch. SS due 9/23. Already renamed.
CIELO DI PALERMO	37,059	2013	Saiki (JPN)	Undisclosed	18.5	Open hatch. DD due 8/25. BWTS.
SEASTAR ENDURANCE	34,290	2011	Zhejiang Jingang (CHN)	Undisclosed	11.75	DD due 10/24. BWTS.
STRAITS BREEZE	31,612	2009	Saiki (JPN)	Turkish buyer	13	Open hatch. DD due 5/25. BWTS.
			TANKERS			
MARIA P. LEMOS	318,918	2018	Hyundai Ulsan (KRS)	DHT	94.5	SS due 10/23. BWTS. Scrubber. Dely 3q23.
YIO	302,481	2005	Mitsubishi Nagasaki (JPN)	Undisclosed	54.5	DD+BWTS due 11/23.

FRONT NJORD	156,760	2010	Rongsheng H. I. (CHN)	Undisclosed	44.5	DD due 11/23.
DAKOTA STRENGTH	115,838	2007	Samsung (KRS)	Indian buyer	39.8	DD due 3/26. BWTS.
STAR PROSPERITY	115,098	2009	Sasebo (JPN)	Middle Eastern buyer	43	Coated. Non- coiled. DD due 12/24. BWTS.
EVERGLADES	112,969	2008	New Times (CHN)	Middle Eastern buyer	high 39	SS due 10/23.
PETROATLANTIC	92,968	2003	Samsung (KRS)	Storage buyer	19	Shuttle. SS due 6/23. Already renamed.
GOLDEN SHINER	74,999	2007	Onomichi (JPN)	Undisclosed	mid 20s	Pump-room. DD due 1/24. BWTS+Scrubber . Cap 1.
BOWFIN	74,994	2008	Minami Nippon (JPN)	Undisclosed	25	Pump-room. SS due 10/23.
AMAZON BEAUTY	72,910	2004	Hyundai Ulsan (KRS)	Undisclosed	19.5	Deepwell. SS due 1/24.
HIGH LOYALTY	49,990	2015	Hyundai Vietnam (VNM)	D'Amico	21.4*	*Purchase option. Deepwell. SS due 2/25.
FAIRCHEM KISO	21,167	2011	Usuki (JPN)	Chinese buyer	22	St.Steel. DD due 5/24.
	C	ONTAINERS	S / RO-RO / R	EEFER / PCC		
SPIRIT OF MUMBAI	30,703	1999	C S B C Kaohsiung (TWN)	Chinese buyer	11	2202 TEU. Geared. SS due 9/23.
OCEAN PROBE	18,585	1995	C S B C Kaohsiung (TWN)	Turkish buyer	4	1439 TEU. Gearless.
BALTIC FULMAR	15,952	2005	Meyer Werft (GER)	Chinese buyer	9	Super Ice 1A. 1638 TEU. Gearless. SS due 3/25.
TAN CANG PIONEER	6,850	1996	Hegemann (GER)	Undisclosed	2.85	601 TEU. Gearless.
SPIRIT OF MUMBAI	30,703	1999	C S B C Kaohsiung (TWN)	Chinese buyer	11	2202 TEU. Geared. SS due 9/23.

## **NEWBUILDING ORDERS**

Ordering Client	Vessel Type	Size / No. of units	Shipyard (Country)	Delivery	Price (\$m)	Notes	
TANKERS							
China Merchants Energy Shipping	Aframax	115,000 dwt x 2	Dalian (CHN)	2026	59.2	-	
Simatech Shipping	MR	50,000 dwt + 2	Hyundai Mipo (KRS)	2025	46.6*	*Declared options.	
Tune Shipping	Chemicals	16,000 dwt x 2+2	Tersan (TRK)	2025-2026	-	Stainless steel. Methanol fuel.	
GAS (LNG / LPG / LAG / CO2)							
Tianjin SW Maritime	LNG	174,000 cbm x 3	Hudong (CHN)	2028	-	Against long TC.	
Kawasaki Kisen	LNG	174,000 cbm x 1	Samsung (KRS)	2026	-	Against long TC.	
H-Line Shipping	LNG	174,000 cbm x 1	Hyundai Samho (KRS)	2025	-	-	

			BULKERS					
СМВ	Newcastlema x	210,000 dwt x 2+2	Qingdao Beihai (CHN)	2026	-	Dual-fuel ammonia ready.		
Alpha Bulkers	Ultramax	63,500 dwt x 2	Cosco Zhoushan (CHN)	2026	32-32.5	-		
CONTAINERS / RO-RO / REEFER / PCC								
Grieg Maritime Group	Kamsarmax (MPP)	82,000 dwt x 2+2	Guangzhou Wenchong (CHN)	2025-2026	xs 50	Open hatch, boxed. Dual-fuel ammonia ready.		
Seacon Shipping	General Cargo	13,500 dwt x 1	Murakami Hide (JPN)	2026	-	-		

Recycling Prices (US\$/LWT)

	Bangladesh	Pakistan	India	Turkey
Tank/Cont/Ro- Ro/Capes/LPG/PCC	605/640	545/570	520/540	350/360
Dry Cargo/Bulk/Tween/Ge n Cargo	590/605	530/545	500/520	330/340

**Historical** 

Newbuild and Second (\$ million)	Hand Benchma		Average Values (\$ million)		
Vessel Type	New Building	5 Year Old Vessel (Built 2017)	10 Year Old Vessel (Built 2012)	10 Year Old Vessel~ (10 Years Average)	% Differenc e Present Vs Historical
Tankers					
VLCC	126	100	77	47.3	62.8%
Suezmax	85	74	57	33.6	69.6%
Aframax	68	65	53.5	25.9	106.6%
MR	46.5	42	34	18.8	81.0%
Bulkers					
Capesize	62.5^	53 eco	32	24.2	32.4%
Kamsarmax	34^	33	24	16.6	44.6%
Ultramax / Supramax	32.5^	31	20	14.6	37.0%
Handysize	30^	26	18.5	11.7	58.1%
^ = Chinese price (other country of build)	~ = Basis standard contemporaneou s DWT/spec for each type.				

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## **CJC Market News**



Campbell Johnston Clark (CJC) is a medium-sized international law firm advising on all aspects of the shipping sector, from ship finance to dry shipping and comprehensive casualty handling, and all that happens in between. Today, we have offices in London, Newcastle, Singapore and Miami.

## Allianz Releases Safety and Shipping Review for 2023



<u>Allianz Global Corporate & Specialty SE (AGCS)</u> has released its yearly report into reported shipping losses and casualties involving ships over 100 gross tons.

During 2022, 38 total losses of vessels were reported globally, compared with 59 a year earlier. AGCS states that this represented a 65% decline in annual losses over 10 years.

Regarding the risk of fires at sea, several factors, including decarbonisation leading to new types of cargo being transported on vessels such as electric vehicles and battery-powered goods. In

particular, highly flammable lithium-ion batteries pose a growing risk.

"Most ships lack the suitable protection, detection and firefighting capabilities to tackle such fires at sea," says Captain Rahul Khanna, Global Head of Marine Risk Consulting at AGCS.. "Attention must focus both on pre-emptive measures and emergency plans to help mitigate this peril such as adequate crew training and access to appropriate firefighting equipment or improving early detection systems. Purpose-built vessels for transporting EVs would be advantageous."

Elsewhere, the report stated that decarbonisation is the industry's biggest challenge.

The report can be read <u>here</u>.

#### **MSC Latest Dual-Fuel Cruise Vessel**



MSC Cruises' latest dual-fuelled cruise ship, the MSC Euribia, is poised to embark on its net zero maiden voyage, marking a significant milestone for the industry. MSC Cruises has said that this journey will be the industry's first net zero greenhouse gas emissions voyage, showcasing the cruise line's commitment to sustainable practices.

The MSC Euribia, capable of accommodating 6,335 passengers, is currently being constructed at the shipyard in Saint-Nazaire, France. Once completed, it will embark on a four-day voyage to its grand naming ceremony in Copenhagen, Denmark. This

exceptional cruise ship will be the 22nd addition to MSC Cruises' ever-growing fleet.

What sets this maiden voyage apart is the innovative use of bio-Liquified Natural Gas (LNG), a renewable fuel that significantly reduces greenhouse gas emissions. MSC Cruises has demonstrated its dedication to sustainable energy solutions by purchasing 400 tonnes of bio-LNG. MSC Cruises' newbuilds are also designed to accommodate a range of renewable fuels, both those currently available and those anticipated in the future.

The MSC Euribia's net zero voyage is an exciting leap forward in sustainable cruising. It demonstrates that it is indeed possible to operate large-scale cruise ships while minimizing environmental impact. By embracing bio-LNG and other renewable fuels, MSC Cruises is paving the way for a more sustainable future for the entire cruise industry.

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